### **EXHIBITOR SERVICE MANUAL**



Engineering Society
BRITISH COLUMBIA CHAPTER



Société canadienne d'ingénierie des services de santé

CHAPITRE DE COLOMBIE-BRITANNIQUE

JUNE 2 - 4, 2024

WHISTLER CONFERENCE CENTRE WHISTLER, BC





### CHES BC 2024 BC ANNUAL TRADE SHOW

### JUNE 2 – 4, 2024 WHISTLER CONFERENCE CENTRE

Dear Exhibitor,

We welcome you as an exhibitor to the CHES BC 2024 Annual Trade Show.

Together with show management we have compiled this Exhibitor Services Manual with the hopes of providing you with all of the necessary information and service order forms that you will need for a successful conference experience.

If you have any questions regarding any of our services, have any requirements not detailed in this service manual or need any assistance with planning your exhibit, please do not hesitate to contact us. We are here to answer all of your questions, provide you with all of your display needs and ensure that your participation in this conference is hassle free.

Each exhibit booth will be supplied with the following courtesy of show management;

- 8' high drape back wall
- 4' high drape side wings
- 1-2' x 6' covered & skirted display table
- 2 upholstered side chairs
- 1 paper identification number

Please note that the Whistler Conference Centre will not accept any shipments of exhibit freight. All exhibit material must be shipped to the address shown on the attached shipping label. Shipments may be sent beginning Friday, May 10.

In order to qualify for discount prices please take time to review this manual thoroughly. To receive discount pricing your order (s) along with payment in full must be received by Friday, May 10.

We realize that exhibiting in a trade show can be complicated. Please do not hesitate to call us with any questions or concerns.

We look forward to serving you at the CHES BC 2024 Annual Trade Show.

21 - 8628 - 123 STREET SURREY BC CANADA - V3W 3V6

PHONE 604 599 1440 FAX 604 599 1438 324 WESTMINSTER AVENUE WEST PENTICTON BC CANADA - V2A 1K2

> PHONE 236 422 1440 FAX 236 422 1438



### CONTACT INFO AND QUICK FACTS



### HOW TO REACH US

- TELEPHONE - (236) 422-1440 - FACSIMILE - (236) 422-1438

For General & Rental Inquiries Please Contact Jaclyn Klassen (Orders@showinmotion.com)

For Freight and Shipping Inquiries Please Contact Brian Huggan (Brian@showinmotion.com)

> For Customs Brokering Please Contact Andrea Mirgel (Amirgel@nalsi.com)

### MOVE IN / MOVE OUT & SHOW HOURS

Exhibitor Move In: Sunday, June 2, 2024

Time: 12:00 PM - 5:00 PM

Exhibit Hours: Sunday, June 2, 2024

Time: 6:00 PM - 7:30 PM Monday, June 3, 2024
Time: 9:30 AM - 10:30 AM Time: 12:30 PM - 2:30 PM
Time: 5:00 PM - 6:00 PM

Tuesday, June 4, 2024

Time: 10:00 AM - 11:00 AM Time: 12:00 PM - 1:45 PM

Exhibitor Move Out: Tuesday, June 4, 2024

Time: 1:45 PM - 5:00 PM

### EXHIBIT SHIPPING ADDRESS

"Your Company Name"
CHES-BC
# 21 - 8528 - 123 Street
Surrey, BC, V3W 3V6
Canada



### CREDIT CARD AUTHORIZATION



IF YOU ARE USING THE SERVICES OF SHOW IN MOTION, THIS FORM MUST BE COMPLETED AND RETURNED TOGETHER WITH A PHOTOCOPY OF THE FRONT OF THE CREDIT CARD BEING PROVIDED.

NO ORDERS WILL BE ACCEPTED UNLESS ALL INFORMATION IS PROVIDED.

BY SIGNING THIS FORM YOU AGREE THAT YOUR ORDER WILL BE GOVERNED AND BOUND BY BOTH THE SHOW IN MOTION PAYMENT POLICY AND TERMS AND CONDITIONS OF CONTRACT AS SPECIFIED IN THE EXHIBITOR MANUAL AND HAVE ADVISED YOUR SHOW SITE REPRESENTATIVE(S) ACCORDINGLY. YOU ARE ENTERING INTO A CONTRACT. PLEASE READ THESE DOCUMENTS THOROUGHLY.

WE WILL USE THIS AUTHORIZATION TO CHARGE YOUR CREDIT CARD ACCOUNT FOR YOUR INITIAL ORDER AND ANY ADDITIONAL AMOUNTS INCURRED AS A RESULT OF SHOWSITE ORDERS PLACED BY YOU OR YOUR REPRESENTATIVE OR SERVICES RENDERED TO YOUR COMPANY AT THIS EVENT. THESE CHARGES MAY INCLUDE LABOR, MATERIALS HANDLING OR ANY CHARGES WHICH SHOW IN MOTION MAY BE OBLIGATED TO PAY ON YOUR BEHALF INCLUDING, WITHOUT LIMITATION, ANY SHIPPING CHARGES.

WE RESERVE THE RIGHT TO ADJUST ORDERS NOT CALCULATED CORRECTLY. THESE CORRECTIONS MAY INCLUDE MATERIALS HANDLING CALCULATIONS AND POST DEADLINE PRICING.

THIS COMPLETED FORM MUST ACCOMPANY ALL OTHER COMPLETED SERVICE REQUEST FORMS.

COMPANY:  ADDRESS:  CITY & PROVINCE:  POSTAL / ZIP CODE: EMAIL:		
ACCOUNT NUMB	MERICAN EXPRESS   ER	
I,		



### PRE & POST SHOW STORAGE FAQ'S



SHIPMENTS DIRECT TO SHOW SITE ARE NOT PERMITTED AND WILL BE REFUSED.

ALL EXHIBIT MATERIALS MUST BE SENT TO THE ADDRESS SHOWN ON THE ATTACHED SHIPPING LABEL.

UNLESS POST SHOW FREIGHT SERVICE IS ORDERED, YOUR EXHIBIT MATERIALS MUST BE

REMOVED FROM THE EXHIBIT FLOOR BY THE TIME AND DATE INDICATED ON THE

ATTACHED POST SHOW FREIGHT & STORAGE ORDER FORM.

### **PRE-SHOW SHIPMENTS**

### What information do I need to place an order?

- To place your order you should provide us with;
  - The number of pieces in your shipment
  - The dimensions of each piece
  - Your Carrier's name
  - The tracking number(s) for your shipment
  - Your completed Materials Handling Order form
  - Your completed Credit Card Authorization form.

#### What if I don't know all of the details of my shipment?

 Place your order with the information that you have now and update us once you know more. For example, if you don't know the exact number of pieces you will be shipping, please provide your best estimate. We will update your order once your shipment has been received at our warehouse.

### Why do you need my Carrier's info and tracking number?

- Having this information will help us track and locate your shipment if it delayed and to alert you.

### When can I send my exhibit materials to you?

 You may send your materials to us beginning 30 days prior to the exhibit date of your event.

### What happens if my shipment arrives before the deadlines?

We understand the time sensitive nature of the industry.
 We will receive your exhibit materials whenever they arrive (even after move in has begun) and will deliver your shipment to your booth as quickly as possible.
 However, additional charges may be incurred if additional services are necessary.

#### What happens to my shipment once it is delivered to you?

 Your shipment will be received, weighed and placed in to secure storage. On the day of move-in your materials will be removed from storage, transported to show site and delivered right to your booth.

### POST-SHOW SHIPMENTS

### What information do I need to use your Post Show Materials Handling & Storage services?

- To place your order we will require;
  - Completed waybill from your carrier
  - Address labels (you may get these from the Exhibitor Service Center in the exhibit hall.
  - Customs documents if required for International shipment
  - Your completed Post Show Materials Handling Order form.

### What do I need to do during move-out?

- A Show In Motion representative will connect with you before the show ends to confirm your instructions.
- Empty boxes and crates (if removed for storage) will be returned to your booth.
- Pack up your materials for return shipment. If supplies are needed you may get these from the Exhibitor Service Center.
- Ensure that each piece of your shipment has been labeled to the final destination.
- Schedule your shipment for pick up by your Carrier
- Leave your materials in your booth location.

### What will happen to my shipment after Exhibitor move-out?

- Your shipment will be collected from your booth and loaded on to our truck for delivery back to the advance warehouse.
- Once back at our warehouse your shipment will be weighed and sorted.
- When your Carrier arrives your shipment will be loaded on to your Carrier's truck for return shipment to you.

### When can my shipment be picked up?

- Your shipment may be picked up the first business day after Exhibitor move-out.

### PRE-SHOW SHIPPING LABEL

# EXHIBIT MATERIAL DO NOT DELAY RUSH!

<b>EXHIB</b>	BIT	IN	G
COME	PA	NY	<b>/</b> :

SHIP TO: C/O SHOW IN MOTION

# 21 - 8528 - 123 STREET SURREY, BC, CANADA

V3W 3V6

(TEL) 236-422-1440 (FAX) 236-422-1438

RE: CHES BC 2024

BOOTH # : \_\_\_\_\_

CARRIER:

NUMBER \_\_\_\_\_ OF \_\_\_\_



### SHIPPING INSTRUCTIONS & ADDRESSES



## THE WHISTLER CONFERENCE CENTRE ADHERES TO A STRICT NO SHIPMENT POLICY AND DOES NOT ALLOW DIRECT TO SHOW SHIPMENTS OF ANY KIND. ALL EXHIBIT MATERIALS MUST BE SHIPPED TO THE ADDRESS SHOWN BELOW.

SHIPMENTS MAY BE SENT TO THE ADVANCE WAREHOUSE BEGINNING MAY 10.

SHIPMENTS ARRIVING AFTER MAY 23 WILL NOT BE ELIGIBLE FOR PRE-SHOW DISCOUNTS.

PI FASE ENSURE THAT YOUR MATERIALS ARRIVE BEFORE MAY 29 TO AVOID POTENTIAL DELAYS.

PLEASE ENSURE THAT ALL MATERIALS SHIPPED TO THIS EVENT ARE PROPERLY BOXERD, CRATED OR SHRINK WRAPPED TO A PALLET IN ORDER TO AVOID ADDITIONAL HANDLING CHARGES.

ALL MATERIAL HANDLING SERVICES PROVIDED BY SHOW IN MOTION ARE IN ACCORDANCE WITH THE CONDITIONS SPECIFIED ON THE ATTACHED MATERIALS HANDLING AND TERMS & CONDITIONS FORMS.

IT IS THE RESPONSIBILITY OF THE EXHIBITOR TO MAKE RETURN SHIPPING ARRANGEMENTS WITH THE PREFERRED CARRIER OF THEIR CHOICE.

ALL OUTBOUND MATERIALS MUST BE SHIPPED DIRECTLY FROM SHOW SITE IMMEDIATELY FOLLOWING THE CLOSE OF SHOW UNLESS POST SHOW FREIGHT AND STORAGE SERVICES HAVE BEEN ORDERED THROUGH SHOW IN MOTION.

YOUR COMPLETED MATERIALS HANDLING AND CREDIT CARD AUTHORIZATION FORMS MUST BE SENT TO SHOW IN MOTION.

MATERIALS HANDLING SERVICES INCLUDES THE FOLLOWING:

- ADVANCE RECEIVING YOUR MATERIAL UP TO 30 DAYS PRIOR TO MOVE-IN.
- DELIVERING YOUR MATERIAL TO SHOW SITE.
- PLACEMENT OF YOUR EXHIBIT MATERIAL IN YOUR BOOTH.
- REMOVAL OF EMPTY CRATES AND BOXES FOR STORAGE DURING EXHIBIT HOURS.
- RETURN OF EMPTY CRATES AND BOXES AT CLOSE OF SHOW.
- LOADING OF YOUR MATERIAL ON TO DESIGNATED TRUCK FOR RE-SHIPMENT.

PLEASE REMOVE ALL OLD LABELS AND ENSURE THAT ALL FREIGHT DESTINED FOR THIS EVENT IS LABELED WITH THE FOLLOWING INFORMATION. USE ATTACHED SHIPPING LABEL TO AVOID ADDITIONAL CHARGES AND DELAYS.

CHES BC 2024 # 21 - 8528 - 123 STREET SURREY, BC, V3W 3V6, CANADA



### MATERIALS HANDLING ORDER FORM



### DIRECT TO SHOW SHIPMENTS OF ANY EXHIBIT MATERIAL ARE NOT PERMITTED AND WILL BE REFUSED

All exhibit freight must be shipped to the advanced receiving warehouse using the attached shipping label. We will receive your exhibit materials beginning May 10. Shipments received after May 23 will not be eligible for pre-show discounts. Please ensure that your exhibit materials arrive no later than May 29 to avoid any potential delays. Please ensure that your materials are sent prepaid.

#### SERVICE INCLUDES:

- Receiving and advance storage of your display material beginning May 10.
- Delivery of your display material to show site and placement of material, crates and boxes directly in your booth.
- Removal and storage of empty boxes and crates during show.
- Return of all empty boxes and crates to your booth following close of show and re-loading of display material on to outbound carrier(s) from show site.

CRATED: Exhibit material that is skidded or is in any type of shipping crate that can be unloaded with a forklift at dock height with no additional handling required. All dimensions of each piece must be less than 60".

SPECIAL HANDLING: Exhibit material delivered in such a manner that it requires additional handling such as ground level unloading, stacked or constricted space unloading, designated piece unloading, loads mixed with carpet and / or pad wrapped material, multiple shipments, pad only shipments and shipments that require additional time, equipment or labor to unload. FEDEX, UPS, Purolator, DHL and all van lines are included in this category due to their delivery procedures. Crated or skidded material with any one dimension greater than 60".

SMALL PACKAGE SHIPMENT: Shipment that consists of 1 piece with a total weight not exceeding 50#. Canada Post shipments not included.

OFF TARGET SHIPMENT: Any shipment that is recieved prior to May 10 or after May 29.

122	SERVICE DESCRIPTION	PRE-DEADLINE	POST DEADLINE	MINIMUM CHARGES
	Crated or Skidded Shipment Special Handling Shipment Small Package Shipment Off Target Shipment	\$ 1.20 / Pound \$ 1.60 / Pound \$ 70.00 Total \$ .35 / Pound	\$ 1.65 / Pound \$ 2.20 / Pound \$ 91.00 Total \$ .49 / Pound	\$ 300.00 Pre-Deadline Rate \$ 420.00 Post Deadline Rate \$ 75.00 Small Package Shipment

When recording weight you must round up to the next one hundred ( 100 ) pounds. Example 445 lbs = 500 lbs.  Shipments arriving from different carriers and / or on different dates and times and / or on different waybills  or tracking numbers will be billed individually.  The greater of actual weight and dimensional weight will be charged on all shipments exceeding 5,000 cubic inches.  Dimensional weight is calculated as follows: L x W x H / 139			
	TOTAL WEIGHT		
MATERIAL SHIPPED FROM (CITY)  DATE SHIPPED	SUB TOTAL		
# OF BOXES # OF CRATES OR SKIDS TOTAL # OF PIECES	18 % SERVICE CHARGE		
CARRIER PRO OR WAYBILL NUMBER	SUB-TOTAL		
CUSTOMS BROKER (IF APPLICABLE)	7 % PST		
I AGREE THAT IN PLACING THIS ORDER I HAVE READ AND ACCEPT	5 % GST		
SHOW IN MOTIONS' PAYMENT POLICY AND TERMS & CONDITIONS OF CONTRACT.	TOTAL		
All orders governed by Show In Motion Payment Policy and Terms & Conditions as specified in this service manual.			
COMPANY:	BOOTH #:		

**AUTHORIZED SIGNATURE:** 

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024

**AUTHORIZED BY:** 



### PRIORITY EMPTY SERVICE ORDER FORM



Depending on the size of the show and the logistics of the facility, the standard return time for crates, containers and cases can be anywhere from 1 - 3 hours.

This service provides for the expedited Priority Return of your empty containers.

Exhibitors ordering this service can expect their crates and other empties returned to their booth within 30 minutes of the close of show.

This service must be ordered prior to your empty containers being removed from the exhibit floor and entered in to storage.

If you would like to take advantage of this service, please complete the information below and return this form to Show In Motion.

	RATES		PRICE PER CONTAINER Discount Rate	PRICE PER CONTAINER Standard Rate
	Priority Empty Container Re	eturn	\$ 85.00	\$ 119.00
Estir	nated Number of Pieces	<u></u>		
-		SUI	B-TOTAL	
	E NOTE THAT THIS SERVICE T BE ORDERED ONCE YOUR		SERVICE HARGE	
EMPTY	EMPTY CONTAINERS HAVE BEEN REMOVED FROM THE EXHIBIT HALL	7	% PST	
	FOR STORAGE.	5	% GST	
		T	OTAL	
All orders governed by Show I  OMPANY:	n Motion Payment Policy and Terms & Co	nditions as s	pecified in this se	rvice manual.

**AUTHORIZED SIGNATURE:** 

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024

**AUTHORIZED BY:** 



### POST SHOW FREIGHT & STORAGE ORDER FORM



In accordance with the storage and freight policies of both the facility and the regulations of this event, all outbound freight must be shipped directly from show site immediately following the close of the exhibit. Exhibit materials must be removed from the show floor no later than 5:00 PM on Tuesday, June 4 to avoid forced freight designation.

If these policies are inconvenient for you and / or your carrier we are pleased to offer you the option of having your exhibit material returned to our warehouse to await pick-up from your carrier at a convenient time during normal business hours.

If you would like to order this service please complete the required information below and return this form to Show In Motion along with your other service request forms.

This service is offered in conjunction with our standard Materials Handling Service. You must complete and return the attached Materials Handling Order Form as well.

### SERVICE RATES

### \$ .75 / Pound - Discount Rate \$ 1.05 / Pound - Standard Rate \$ 250 Minimum Discount Rate Charge \$ 350 Minimum Standard Rate Charge 42% Fuel Surcharge Rates Based on Billable Incoming Weight

### PICK-UP INFORMATION

ADDRESS: # 21 - 8528 - 123 STREET

SURREY, BC, V3W 3V6

HOURS: 9:00 AM - 3:00 PM (PACIFIC TIME)

ECTIMANTED

MONDAY - FRIDAY

PLEASE NOTE THAT YOU MUST MAKE PICK-UP
ARRANGEMENTS WITH YOUR CARRIER. WE
REGRET THAT, DUE TO COMMON CARRIER
POLICIES AND PROCEDURES, WE ARE UNABLE
TO DO THIS ON VOUR REHALE

PLEASE NOTE THAT EXHIBIT MATERIAL REMAINING ON SITE BEYOND THE DESIGNATED MOVE-OUT TIME WILL BE FORCED TO OUR WAREHOUSE AT THE ABOVE PREVAILING RATES.

WEIGHT	
ESTIMATED SUB-TOTAL	
42 % FSC	
18% SERVICE CHARGE	
7 % PST	
5 % GST	
TOTAL	

All orders governed by Show In Motion Payment Policy and Terms & Conditions as specified in this service manual.		
COMPANY:	BOOTH #:	
AUTHORIZED BY:	AUTHORIZED SIGNATURE:	

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### BOOTH CLEANING SERVICES ORDER FORM



As the official service contractor, Show In Motion has exclusive jurisdiction over all cleaning services. This jurisdiction prohibits other service contractors, including exhibitor appointed contractors, from providing these services.

The cleaning services provided by the exhibit hall include a general sweeping of the aisles only.

All carpets ordered from Show In Motion will be installed in clean condition, however you may wish to order cleaning service prior to show opening to remove any debris caused during set-up.

Our standard booth cleaning service includes daily vacuuming of carpet, emptying of all waste baskets and a general cleaning and dusting of exhibit and furnishings.

Our Porter Service includes emptying of all waste baskets, wipe down of counters and removal of glasses and coffee cups at 2 hour intervals.

Booth Cleaning and porter services are not offered for partial or selct days. If you are ordering these services you must order them for all days of your event.

100 square foot minimum charge.

STANDARD BOOTH CLEANING	DISCOUNT RATE	STANDARD RATE	AMOUNT
TOTAL SQUARE FEET X NUMBER OF DAYS X RATE	\$ .50	\$ .70	
BOOTH CLEANING FIRST DAY ONLY			
TOTAL SQUARE FEET X 1 DAY X RATE	\$ .75	\$ 1.05	
PORTER SERVICE			
TOTAL SQUARE FEETX NUMBER OF DAYS X RATE	\$ 1.05	\$ 1.47	
	SUB-T	OTAL	
		ERVICE .RGE	
	7 %	PST	
	5 %	GST	
	TO	TAL	

All orders governed by Show In Motion Payment Policy and	Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### COMPUTER & A/V ORDER FORM



ITEM	PRICE Discount Rate Daily Rate	PRICE Standard Rate QUANTITY Daily Rate	AMOUNT
MONITORS			
32" 4K UHD Includes Table Top base	180.00	250.00	
42" 4K UHD LED LCD Includes Table Top Base	350.00	490.00	
52" 4K UHD QLED LCD Includes Table Top Base	600.00	840.00	
70" 4K UHD QLED LCD Includes Table Top Base	725.00	990.00	
MISCELLANEOUS			
Touch Screen Kiosk (Custom Graphics Package Available)	450.00	630.00	
40" Charging Station (Custom Graphics Package Available)	350.00	490.00	
Monitor Floor Stand (Dual Post)	75.00	105.00	
BOSE S1 Pro Portable Bluetooth Speaker	150.00	210.00	
Black Skirted A/V Cart	50.00	70.00	
Triple Head Extension Cord	30.00	42.00	
Surge Protected Power Bar	30.00	42.00	
COMPUTER SYSTEMS (MONITOR NOT INCLUDED)			
Lenovo ThinkPad 15.6" 4K UHD Intel Core i7 512 GB SSD	400.00	560.00	
MacBook Pro 14" - Apple M1 Pro Chip 16GB TB SSD	400.00	560.00	
PRINTERS			
HP LaserJet Pro Black & White, 1200 dpi, 42 ppm, 512 Ram	180.00	250.00	
HP Color LaserJet Pro MFP, 40ppm, 1200, 1GB Ram	240.00	336.00	
Premium Laser Printer Paper (500 sheets)	20.00	28.00	
	BASIC IN	STALLATION LABOR	\$ 50.00
		SUB-TOTAL	
Custom Audio and Visual Packages Available on Request.		18 % SERVICE	
Costoni Audio una Visual Packages Avanable on Request.		CHARGE	
Please Call Us For Further Details.		7 % PST	
		5 % GST	
		TOTAL	

All orders governed by Show In Motion Payment Policy and	Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### TOUCHSCREEN KIOSK LEASE ORDER FORM





RATES	DISCOUNT	STANDARD	AMOUNT		
DURATION OF EVENT	\$ 650	\$ 900			
OPTIONAL BRANDING	OS & TEXT				
ABOVE MONITOR	\$ 150	\$ 210			
BELOW MONITOR	\$ 100	\$ 140			
BELOW KEYBOARD	\$ 200				
	SUB-T	SUB-TOTAL			
	18 % SERVI	CE CHARGE			
	7 %				
	5 %				
	TOTAL				

All orders governed by Show In Motio	n Payment Policy and Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### CARPET & PADDING LEASE ORDER FORM



### 32 OZ. DESIGNER SELECT CARPET

Guaranteed new, premium quality carpet.  Available in a variety of designer colors.  Black Pewter Charcoal Navy Silver Royal Blue Red Emerald Purple Square Feet	PRICE Discount Rate Standard Rate  \$ 3.00 (Sq. Ft.) (Sq. Ft.)
20 OZ. STANDARD CARPET  Available in 4 standard colors.  Blue  Forest Green	PRICE PRICE QUANTITY AMOUNT
Red Purple Square Feet	S 2.25 S 3.15 (Sq. Ft.) (Sq. Ft.)
LAMINATE PLANK FLOORING  Available in 4 standard colors.	
Dark Maple   Dark Oak	PRICE PRICE QUANTITY AMOUNT
Light Maple  Washed Gray	\$ 7.25 \$ 9.25
Booth Size:' x' = Square Feet	(Sq. Ft.) (Sq. Ft.)
	PRICE PRICE QUANTITY AMOUNT
5/8" REBOND FOAM PADDING	Discount Rate Standard Rate \$ 2.00 \$ 2.80
Booth Size:' x' = Square Feet	(Sq. Ft.) (Sq. Ft.)
>qouie reei	PRICE PRICE QUANTITY AMOUNT
VISQUEEN PLASTIC COVERING	Discount Rate Standard Rate
	\$ 1.00   \$ 1.40   (Sq. Ft.)
Booth Size: x = Square Feet	
	SUB-TOTAL
100 SQUARE FOOT MINIMUM ON ALL ORDERS	18 % SERVICE
OTHER SIZES IN 10' X 10' INCREMENTS ONLY	CHARGE
	7 % PST
ALL PRICES INCLUDE INSTALLATION & TAPING	- 44 - 5-
AND INITIAL VACUUMING	5 % GST
SURCHARGES FOR ANY DAMAGE AFTER INSTALLATION	TOTAL
All orders governed by Show In Motion Payment Policy an	H SA CHA BOAL

nanual.	

NO ORDERS WILL BE PROCESSED UNTIL PAYMENT IS MADE IN FULL 🎵

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024

COMPANY:

**AUTHORIZED BY:** 

YOUR COMPLETED CREDIT CARD AUTHORIZATION FORM MUST ACCOMPANY THIS ORDER FORM.

BOOTH #:

**AUTHORIZED SIGNATURE:** 



### TABLES & CHAIRS LEASE ORDER FORM



DISPLAY ITEMS	PRICE Discount Rate	PRICE Standard Rate	QUANTITY	AMOUNT
TABLES & RISERS				
Covered & Skirted Display Table ( 2' X 4' )	\$ 100.00	\$ 140.00		
Covered & Skirted Display Table ( 2' X 6')	110.00	152.00		
Covered & Skirted Display Table ( 2' X 8' )	120.00	168.00		
4th. Side Of Table Skirted	50.00	70.00		
Extension To 40" Height - Add	50.00	70.00		
Unskirted Display Table	100.00	140.00		
Blue, Teal, Green, Red, Black, Silver, Purple, Gold or White (Circle Preference)				
30" High Pedestal Table with Spandex - Black or White	155.00	215.00		
40" High Pedestal Table with Spandex - Black or White	155.00	215.00		
STOOLS AND CHAIRS				
White Crescent Stool	200.00	280.00		
High Back Bar Stool	150.00	210.00		
White Mobler Stool	160.00	224.00		
Wood & Chrome Stool	110.00	154.00		
Black & Silver Bar Stool	150.00	210.00		
Deluxe High Back Bar Stool	150.00	210.00		
White & Chrome Wire Back Stool	160.00	224.00		
Deluxe Executive Armchair (Black Leather Sled Base)	120.00	168.00		
High Back Swivel Stool (Black or Silver)	100.00	140.00		
Upholstered Arm Chair (Black Fabric)	60.00	84.00		
Upholstered Side Chair (No Arms)	50.00	70.00		
COMPLIMENTS (See Accessories Sheet Also)				
8' High Drapery (Color Preference:)	10.00 / FT	14.00 / FT		
Plexi Glass Ballot	50.00	70.00		
Tripod Easel	50.00	70.00		
Waste Paper Basket (Black Wire Mesh)	25.00	35.00		
		S	UB-TOTAL	
		1Ω	% SERVICE	
			CHARGE	
			7 % PST	
			5 % GST	
			TOTAL	

All orders governed by Show In Motion	Payment Policy and Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024







White Crescent Stool



Black and Silver Stool



White & Chrome



Wire Back Stool



High Back Bar Stool



Deluxe High Back Stool

Wood and Chrome Stool

Brushed Steel & Glass Top Bistro Table



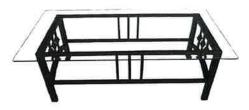




24" Square Table White Top



24" Round Table White Top



Gun Metal Coffee Table - Smoked Top



Gun Metal End Table **Smoked Top** 



Round Coffee Table



Black Geo End Table



### SPECIALTY FURNITURE SOFT SEATING ORDER FORM



ITEM	PRICE Discount Rate	PRICE Standard Rate	QUANTITY	AMOUNT
White Crescent Leather Stool	150.00	210.00		
White Leather & Chrome Wire Back Stool	140.00	196.00		
White Leather Mobler Stool	150.00	210.00		
Black High Back Bar Stool	140.00	196.00		
Black & Silver High Back Bar Stool	140.00	196.00		
Black Leather Deluxe High Back Stool	140.00	196.00		
Wood & Chrome Bar Stool	100.00	140.00		
Brushed Steel & Glass Top Bistro Table	220.00	300.00		
White Geo Coffee Table	150.00	210.00		
Black Geo Coffee Table	150.00	210.00		
24" Square Bistro Table - White Top	150.00	210.00		
24" Round Bistro Table - White Top	150.00	210.00		
32" Round Coffee Table - Black Top	175.00	245.00		
32" Round Coffee Table - White Top	175.00	245.00		
39" Round Coffee Table - Black Top	200.00	280.00		
39" Round Coffee Table - White Top	200.00	280.00		
Gun Metal & Smoked Glass Coffee Table	150.00	210.00		
Gun Metal & Smoked Glass End Table	125.00	175.00		
Black Geo End Table	125.00	175.00		
Chrome Bar with White Plexi Panels (30" x 42" x 72")	500.00	700.00		
Barn Door Bar (72" x 42" x 30")	700.00	980.00		
Bar Sized Refrigerator ( 4.5 cubic feet )	200.00	280.00		
Old Fashioned Style Popcorn Machine	250.00	350.00		
	<del>}</del>	SUB-TOTA	\L	
PHOTOS OF ALL ITEMS ARE AVAILABLE AT	1	8 % SERV	ICE	
www.showinmotion.com		CHARGE		
		7 % PST		
		5 % GST	•	
		TOTAL	U:	

All orders governed by Show In Motion Payment Policy	and Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### SPECIALTY FURNITURE SOFT SEATING





Vancouver Sofa 80" x 28" x 29"



Vancouver Sofa 80" x 28" x 29"



Yaletown Sofa 71" x 21" x 29"



Vancouver Love Seat 57" x 28" x 28"



Vancouver Love Seat 57" x 28" x 28"



Yaletown Love Seat 57" x 21" x 29"



Vancouver Club Chair 33" x 28" x 29"



Vancouver Club Chair 33" x 28" x 29"



Yaletown Single Chair 21" x 29" x 28"



Yaletown Sofa 71" x 21" x 29"



Yaletown Love Seat 57" x 21" x 29"



Yaletown Single Chair 21" x 29" x 28"



### SPECIALTY FURNITURE SOFT SEATING





Contemporary Bench 72" x 18" x 20"



Contemporary Bench 72" x 18" x 20"



White Curved Bench 72" x 18" x 18"



Sectional Ottoman 29" x 18" x 29"



Sectional Ottoman 29" x 16" x 29"



Round Back Tub Chair 28" x 27" x 28"



Contemporary Cube 18" x 18" x 18"



Contemporary Cube 18" x 18" x 18"



### SPECIALTY FURNITURE SOFT SEATING ORDER FORM



ITEM	PRICE Discount Rate	PRICE Standard Rate	QUANTITY	AMOUNT
Vancouver Sofa - Black	400.00	560.00		
Vancouver Sofa - White	400.00	560.00		
Vancouver Love Seat - Black	350.00	490.00		
Vancouver Love Seat - White	350.00	490.00		
Vancouver Club Chair - Black	300.00	420.00		
Vancouver Club Chair - White	300.00	420.00		
Yaletown Sofa - Black	450.00	630.00		
Yaletown Sofa - White	450.00	630.00		
Yaletown Love Seat - Black	400.00	560.00		
Yaletown Love Seat - White	400.00	560.00		
Yaletown Single Chair - Black	300.00	420.00		
Yaletown Single Chair - White	300.00	420.00		
Overstuffed Leather Sofa - Black	350.00	490.00		
Overstuffed Leather Love Seat - Black	300.00	420.00		
Overstuffed Leather Club Chair - Black	250.00	350.00		
Contemporary Bench - Black	200.00	280.00		
Contemporary Bench - White	200.00	280.00		
Curved Bench - White	250.00	350.00		
Sectional Ottoman - Black	350.00	490.00		
Sectional Ottoman - White	350.00	490.00		
Round Back Tub Chair - White	250.00	350.00		
Contemporary Cube - Black	120.00	170.00		
Contemporary Cube - White	120.00	170.00		
		SUB-TOTA	<b>AL</b>	
	1	8 % SERV	-	
PHOTOS OF ALL ITEMS ARE AVAILABLE AT www.showinmotion.com		CHARGE 7 % PST		
		5 % GS1	•	
		TOTAL	<b>L</b> D	

AUTHORIZED BY:	AUTHORIZED SIGNATURE:
COMPANY:	BOOTH #:
All orders governed by Show In Motion Po	syment Policy and Terms & Conditions as specified in this service manual.

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### STANDARD DISPLAY **FURNISHINGS**



**Black Counter** 40" x 40" x 20"





Computer Counter 20" x 20" x 40"



White Counter 40" x 40" x 20"









Chrome Sign Holder



Pedestal Table **Black Linen** 

Upholstered Arm Chair

Upholstered Side Chair





Waste Paper Basket







Bag Holder



**Deluxe Executive** Arm Chair



Brass Ballot Drum



### CUSTOM ACCESSORIES LEASE ORDER FORM



COUNTER \$ 420 QTY.	JEWELLERY CASE \$ 600	QTY.	SHOW CASE \$ 6	550 QTY.	COMPUTER CO	UNTER \$ 400	QTY.
SLIDING DOORS INSIDE SHELF 20" X 40" X 40" LOCK ADD \$ 25.00 WHITE OR	ONE SHELF 20" X 40" X 70"  LOCK  ADD \$ 25.00  HALOGEN  LIGHT  ADD \$ 50.00		AD H/	O SHELVES X 40" X 70" LOCK D \$ 25.00 ALOGEN LIGHT D \$ 50.00		10" KEYBOARD TRAY SLIDING DOORS INSIDE SHELF 20" X 40" X 40" LOCK ADD \$ 20,00	
POSTER BOARD \$ 200  4' X 8' VERTICAL OR HORIZONTAL (SHOWN)	CHROME BAG HOLDER \$ 75		∑X DOU	ACK JBLE DED	MONITOR ST	20" X 20" X 40" 20" X 20" X 54"  OPTIONAL KEYBOARD TRAY AVAILABLE ADD \$ 25.00	
SIGN HOLDER \$ 50  22" X 28"  CHROME   OR  BLACK	TRACK LIGHTING  3 HEAD - \$ 120 5 HEAD - \$ 150		TOWER COMBO S  COMPANY  2 SHEL  INSIDE S  20 Y 40'  COMPANY  OR PRO SIGN INC	VES SHELF " X 96" Y NAME DUCT	SHELF	2 SHELVES 26" \$125 3 SHELVES 40" \$150 4 SHELVES 54" \$ 175	
BROCHURE RACK \$ 15	BAR FRIDGE \$ 175  1.7 CUBIC FEET WHITE		END TABLE \$ 1  BLACK & GLASS GUN METAL & GLASS	60	COFFEE TA	LASS	
SPECIAL INSTRUCTIONS:				SU	B-TOTAL		
SI LOINE INSTRUCTIONS.				(AI 18 %	DARD RATE DD 40%) SERVICE HARGE		
					% PST		
				5	% GST		
				T	OTAL		

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### POPUP & BANNER STAND LEASE ORDER FORM





ORIENT RETRACTABLE BANNER STAND 31.5" X 83" - \$ 550 39,25" X 83" - \$ 625



PACIFIC RETRACTABLE BANNER STAND 31.5" X 83" - \$ 550

COYOTE POP-UP DISPLAY WITH 2 HALOGEN LIGHTS 97" W x 87.5" H

WITH YOUR FULL COLOR DIGITAL GRAPHICS \$ 1,900

WITH BLACK VELCRO PANELS \$ 700

OPTIONAL COUNTER WITH YOUR FULL COLOR DIGITAL GRAPHICS - \$ 300





HOP-UP DISPLAY WALL WITH 2 HALOGEN LIGHTS

WITH YOUR FULL COLOR DIGITAL GRAPHICS 118" W x 89,5" H \$ 1,900

BANNER STAND OR POP UP DESCRIPTION	DISCOUNT RATE	STANDARD RATE		
ORIENT BANNER STAND WITH YOUR FULL COLOR DIGITAL GRAPHICS - 31.5" X 83"	\$ 550	\$ 770		
ORIENT BANNER STAND WITH YOUR FULL COLOR DIGITAL GRAPHICS - 39.25" X 83"	\$ 625	\$ 875	SUB-TOTAL	
PACIFIC BANNER STAND WITH YOUR FULL COLOR DIGITAL GRAPHICS - 31.5" X 83"	\$ 550	\$ 770	18 %	
COYOTE POPUP DISPLAY WITH FULL COLOR DIGITAL GRAPHICS	\$ 1900	\$ 2650	SERVICE CHARGE	
COYOTE POPUP DISPLAY WITH BLACK VELCRO PANELS	\$ 700	\$ 980	7 % PST	
OPTIONAL COUNTER WITH FULL COLOR DIGITAL PANEL	\$ 300	\$ 420	5 % GST	
HOP-UP FABRIC BACKWALL DISPLAY WITH YOUR FULL COLOR DIGITAL GRAPHICS	\$ 1900	\$ 2650	TOTAL	

#### ARTWORK REQUIRED;

Acceptable File Formats: PDF, Adobe Illustrator AI, EPS
All fonts must be converted to outlines, curves or paths
All photos or raster / bitmap images must be a minimum of 72 dpi / ppi at the 100% final finished size.

All orders governed by Show In Motion Payment	Policy and Terms & Conditions as specified in this service manual.
COMPANY:	BOOTH #:
AUTHORIZED BY:	AUTHORIZED SIGNATURE:

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024

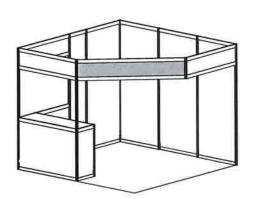


### 10' X 10' HARDWALL SYSTEM RENTALS

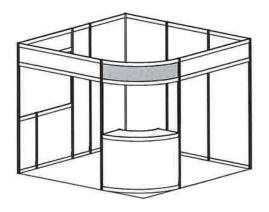




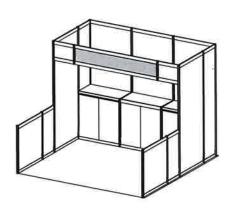
MODEL # 101



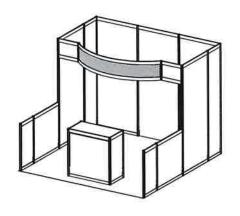
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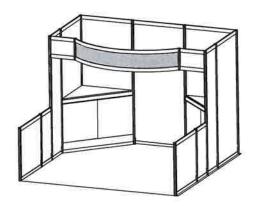
MODEL # 105



MODEL # 102



MODEL # 104



MODEL # 106

GRAY INDICATES STANDARD FASCIA SIGN

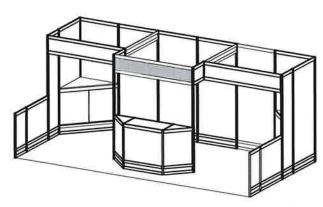


### 10' X 20' HARDWALL SYSTEMS RENTALS

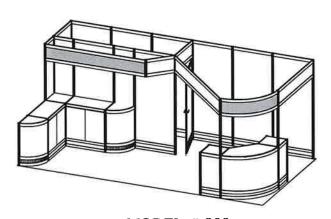




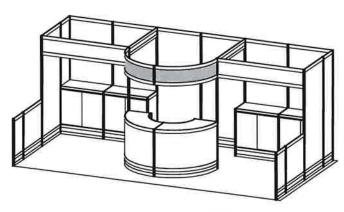
MODEL # 201



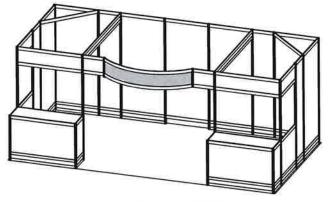
MODEL # 202



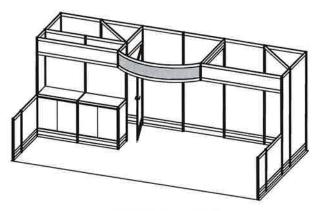
MODEL # 203



MODEL # 204



MODEL # 205



MODEL # 206

GRAY INDICATES STANDARD FASCIA SIGN(S)



### HARDWALL BOOTH RENTAL ORDER FORM



Packages include your choice of infill panel and carpet colors, company or product identification sign, complete installation and dismantling.

Packages do not include booth cleaning, lighting fixtures or electrical circuits.

STANDARD RATES WILL BE ARRUED				
AUTHORIZED BY:	AUTHORIZED SIGNATU	RE:		
COMPANY:		BOOTH #:	-	
All orders governed by Show In Motion Paym				manual.
RIGHT;				
LEFT:			12	
MODELS # 201, 203 AND 204 IDENTIFICATION SIGN TO READ:		TOTAL		
		5 % GST		
			ļ.	
		7 % PST		
MODELS # 101,102,103, 104, 105,106, 202, 205 AND 206 IDENTIFICATION SIGN TO READ:		18 % SERVICE CHARGE		
		SUB-TOTAL		
	GRID PANELS6M WIDE X 2.5M HIGH	\$ 75.00	\$ 105.00	
	SLAT WALL PANELS - 1.0M WIDE X 2.5M HIGH	\$ 100.00	\$ 140.00	
	SHELF25M DEEP X 1.0M WIDE	\$ 75.00	\$105.00	
	AVAILABLE OPTIONS			
	MODEL # 206	\$ 4025.00	\$ 5635.00	
BLUE SILVER GREEN	MODEL # 205	\$ 3510.00	\$ 4914.00	
CARPET COLOR	MODEL # 204	\$ 4350.00	\$ 6090.00	
CARRET COLOR	MODEL # 203		\$ 6840.00	
BLACK _ GRAI _ WITTE _	MODEL # 202		\$ 4585.00	
BLACK GRAY WHITE	MODEL # 100 MODEL # 201		\$ 1960.00	
INFILL PANEL COLOR	MODEL # 105 MODEL # 106		\$ 3395.00	
	MODEL # 104 MODEL # 105		\$ 2485.00	
BLACK BLUE RED	MODEL # 103 MODEL # 104		\$ 2380.00 \$ 2765.00	
FONT COLOR	MODEL # 102		\$ 3255.00	
	MODEL # 101		\$ 1540.00	
	MODEL NUMBER	DISCOUNT RATE	STANDARD RATE	AMOUNT

TO ALL ORDERS RECEIVED AFTER
4:00 PM PACIFIC TIME ON:

MAY 10, 2024



### EXHIBIT INSTALLATION ORDER FORM



	TIME REQUIRED		DISCOUNT RATE	Standard Rate	
REGULAR TIME	8:00 A.M 4:00 P.M WEEKDAYS		\$ 85.00 / HR.	\$ 115.00 / HR.	
OVERTIME	4:00 P.M 6:00 P.M WE 8:00 A.M 4:00 P.M SAT		\$ 95.00 / HR.	\$ 133.00 / HR.	
DOUBLE TIME	ALL OTHER HOURS INCLUDING SUNDAYS & H		\$ 105.00 / HR.	\$ 147.00 / HR.	
SUPERVISORY CHARGE	25% OF LABOR TOTAL		REQUIRED NOT REQUIRED		
INSTALLATION (ES	STIMATED REQUIREMENTS)	•			
DATE:	START TIM	ME DESIRED			
number of men re	equested:estimatei	D NUMBER OF	MAN HOURS : _	-	
ESTIMATED INSTALLATION CHARGES: \$					
DISMANTLE (ESTI	MATED REQUIREMENTS):				
DATE: START TIME DESIRED:					
NUMBER OF MEN REQUESTED;ESTIMATED NUMBER OF MAN HOURS :					
	ESTIMATED INSTALLA	tion charge	S: \$		
		TOTAL EST	MATED CHARGES	5	
T REPRESENTATIVE ERCIM YOUR COMPANY IN ATTENDANCE.			25% SUPERVISION CHARGE (\$ 35.00 Minimum)		
- MINIMUM CHARGE OF 2 (TWO) HOURS PER MAN. LABOR THEREAFTER IS CHARGED IN ONE-HALF (1/2) HOUR INCREMENTS.					
- ALL WORK WILL BE DONE ON REGULAR TIME WHEN POSSIBLE		SU	IB-TOTAL		
- YOU MUST REPORT TO SHOW IN MOTION SERVICE DESK TO COLLECT YOUR LABOR IF EXHIBITOR SUPERVISED.  7 % PST					
		5	5 % GST		
		т	OTAL		
	Show In Motion Payment Policy and Te			s service manual.	
COMPANY:		UTHORIZED SIG	BOOTH #:		

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024



COMPANY NAME:	
BOOTH NUMBER:	

PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND / OR DISMANTLED BY SHOW IN MOTION AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND / OR DISMANTLE.

INDOUND CHURDING INFORMATION	
INBOUND SHIPPING INFORMATION	
CARRIER:	CARRIER PHONE #:
SHIPPED TO: WAREHOUSE SHOW SITE I	FROM (CITY/STATE): DATE SHIPPED:
TOTAL NUMBER OF: CRATES CARTONS	OTHER (SPECIFY):
SET-UP INFORMATION	
SETUD DI AN / DHOTO: ATTACHED SEN	IT WITH EXHIBIT IN CRATE #
	N MOTION COLOR SIZE
	WITH EXHIBIT ELECTRICAL UNDER CARPET
COMMENTS:	
	ATELY CARRIER
COMMENTS:	
SPECIAL TOOLS / HARDWARE REQUIRED:	
SPECIAL TOOLS / HARDWARE REQUIRED:	
OUTBOUND SHIPPING INFORMATIO	N:
SHIP TO:	
SHIP TO:	
METHOD: COMMON CARRIER AIR FREIGHT	VAN LINE OTHER (Specify)
CARRIER (If Known):	
FREIGHT CHARGES: PREPAID COLLECT	ACCOUNT #
PLEASE PROVIDE AN EMERGENCY CO	DNTACT:
MANE.	PHONE #



### GRAPHICS & CUSTOM SIGNAGE ORDER FORM



We are pleased to offer you custom sign services so that you can tailor your sales message to the particular audience at this event. Select one of our standard sizes or order a special size with your logo or other custom graphics. To order your graphics, please complete this order form and attach your sign copy or email an electronic file to orders@showinmotion.com.

DIGITALLY PRINTED GRAPHICS		VINYL	CUT LETI	ER SIGN	IS
Show In Motion is pleased to provide you with the	SIZE	DISCOUNT RATE	STANDARD RATE	QUANTITY	AMOUNT
finest digital graphic reproduction available. We can	7" X 11"	\$ 50.00	\$ 70.00		
print full color, photo quality, high resolution in virtually	7" X 44"	\$ 65.00	\$ 91.00		
any size for banners, exhibit graphics and more.	14" X 22"	\$ 75.00	\$ 105.00		
any one for summers, commercially and	14" X 44"	\$ 85.00	\$ 119.00		
L x W = Sq.Ft.	22" X 28"	\$ 125.00	\$ 175.00		
	28" X 44"	\$ 200.00	\$ 280.00		
Sq. Ft. X \$ 22.50 (Discount Rate) = \$	20" X 60"	\$ 220.00	\$ 300.00		<u></u>
Sq. Ft. X \$ 31.50 (Standard Rate) = \$  • Minimum order is 10 square feet.  • File conversion, retouching, cloning or color correction will incur additional charges.  • Double square foot for double sided graphics.  • Round Square Foot to next whole increment.  FILE INFORMATION;  Electronic File Name:  Application:  PMS Colors:  BACKING MATERIAL;	(Please attach	nd Color:	es if required)		
Coroplast Styrene Plexi Foamcore			SUB-TOTAL		
PORTRAIT LANDSCAPE			SERVICE CH	_	
		10 /0	7 % PST	-	
			5 % GST		
			TOTAL		
			,		
All orders governed by Show In Motion Payment Policy o	ınd Terms 8	& Conditions	s as specifie	d in this serv	rice manual.
All orders governed by Show In Motion Payment Policy of COMPANY:			s as specified		rice manual.

STANDARD RATES WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER 4:00 PM PACIFIC TIME ON:

MAY 10, 2024

#### **EXHIBITOR PAYMENT POLICY**

1. All orders for services from Show In Motion must be accompanied by a completed Credit Card Authorization form. NO EXCEPTIONS. We regret that we cannot accept or process any orders that do not include a completed credit card authorization form.

### 2. ELIGIBILITY FOR DISCOUNT PRICING

To qualify for the discount pricing offered, payment in full must accompany your order and be received in our offices no later than 4:00 PM, Pacific time on the date shown in the bottom left corner of each order form. Purchase orders do not qualify for discount pricing.

### 3. SHOW SITE ORDERS

Charges for orders placed at show site by the cardholder and/or his or her representative will be charged to the credit card number on file.

#### 4. METHODS OF PAYMENT

Show In Motion accepts MasterCard, Visa, American Express, Debit Card, Cheque, Interac e-transfer and Bank Wire Transfers. Purchase Orders are not considered payment. Any cheque returned to us and / or any unapproved credit card transaction, for any reason, will incur a service charge of \$100.00.

#### 5. BANK WIRE TRANSFER INFORMATION;

To properly credit your account, please complete the Wire Transfer form included in this service manual and follow the instructions on the form. Please note that there is a minimum \$ 100.00 service charge applicable to all wire transfers. Fees vary depending on the bank processing the transfer.

#### 6. MATERIALS HANDLING

If you are shipping exhibit material of any size or description to this event you must complete both the Materials Handling order form and the Credit Card Authorization Form. All freight must be shipped to the correct address as instructed in this service manual.

#### SHIPMENTS DIRECT TO SHOW SITE ARE NOT PERMITTED AND WILL BE REFUSED.

Please ensure that all shipments are sent "Prepaid" including all applicable taxes, duties, surcharges, etc. Any charges billed to Show In Motion by your carrier following the event will be charged to the Credit Card number provided along with an applicable service charge.

The greater of actual weight or dimensional weight will be charged on all incoming shipments in excess of 5,000 cubic inches.

Dimensional weight is calculated as follows: L x W x H / 139.

Shipments arriving prior to receiving your completed materials handling order forms and / or not properly labeled with Show In Motion shipping labels will incur a minimum 20% surcharge.

Off target shipments received prior to or after the receiving dates shown on the Materials Handling order form will incur a minimum 20% surcharge to standard materials handling rates.

### 7. POST EVENT STORAGE

All freight returned to the advanced storage warehouse following the event to await pick up by the Exhibitor Appointed Carrier will incur Post Show Freight Service charges. Storage charges, at standard industry rates, will be incurred on all freight remaining in our warehouse 3 days beyond the close of show. Storage rates begin at \$150.00 minimum, plus applicable service charge.

### 8. LABOR PROVIDED UNDER SHOW IN MOTION SUPERVISION

Show In Motion shall be responsible for the performance of labor provided under this option. Show In Motion will not be liable for loss or damage caused by delay in labor beginning work when exhibitor requests labor to begin later than the start of the working day.

#### 9. LABOR PROVIDED UNDER EXHIBITOR SUPERVISION

Exhibitor shall be responsible for the performance of labor provided under this option. The exhibitor shall supervise labor secured through Show In Motion in a reasonable manner to prevent bodily injury and/or property damage. It is the exhibitors' responsibility to check in with the Show In Motion Service Desk to collect labor, and to return to Service Desk to release labor when the work is completed.

#### 10. CANCELLATIONS

All requests to cancel orders and for refunds must be made in writing no less than 7 full business days prior to Show In Motion's scheduled move-in. All cancellations are subject to a minimum 50% cancellation fee. Any cancellations made within 7 full business days of Show In Motion's scheduled move-in will be subject to a 100% cancellation fee.

#### 11. ADJUSTMENTS / CLAIM(S) FOR LOSS

Exhibitor agrees that any and all claims for loss must be submitted to Show In Motion, in writing, immediately at show site, and in any case, no later than the conclusion of the exhibit. Exhibitor understands and agrees that all claims made after the conclusion of the exhibit will be rejected and no adjustments will be made after the close of the show.

- 12. All materials and equipment are supplied on a rental basis for the duration of the event and remain the property of Show In Motion.
- 13. It is understood and agreed that the exhibitor is responsible for the care, custody and control of all materials and equipment supplied by Show In Motion and accepts full responsibility for any loss or damage to the equipment until it is returned to Show In Motion.
- 14. Show In Motion "Terms and Conditions", "Payment Policy" and "Electrical Terms & Conditions" are subject to change at the sole discretion of Show In Motion and without notice to any parties.

### **Show In Motion Services Terms and Conditions of Contract**

Show In Motion Services, Inc. Terms & Conditions and Payment Policies are subject to change at the sole discretion of Show In Motion without notice to any parties.

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH MAY LIMIT YOUR POSSIBLE RECOVERIES IN CASE OF LOSS OR DAMAGE. The terms and conditions set forth below are part of the contractual agreement between SHOW IN MOTION SERVICES, INC. and you, the EXHIBITOR, who accepts the terms and conditions of this contract once any of the following are met; the Credit Card Authorization form is signed; OR the Materials Handling Agreement is signed; OR the Exhibitors' materials are delivered by a carrier to either the Show In Motion warehouse, an advanced storage warehouse or a show site where Show In Motion is the official show service contractor; OR an order for any other services is placed with Show in Motion.

### I. Definitions

Show In Motion: Show In Motion Services, Inc., SIM and their employees, agents, officers and related entities including, but not limited to, any subcontractors that SIM may appoint.

Agents: SIM's agents, sub-contractors, carriers and the agents of each.

**Exhibitor**: Exhibitor, including its' employees, agents, representatives, Exhibitor Appointed Contractor (EAC), or any other party requesting services from SIM. Furthermore, it is understood and agreed, that the Exhibitor is, in fact, the SHIPPER, for all purposes and circumstances notwithstanding anything contained in this contract to the contrary.

Goods: Exhibits, property and commodities of any type for which SIM is requested to perform services. Show In Motion reserves the right to substitute materials with those of an equal or better variety based on availability.

Carrier: Motor carrier, van line, air carrier or air or surface freight forwarder.

Shipper: The Exhibitor, including its' employees, agents, representatives and / or EAC.

Accessible Storage: Holding of Goods in an area from which Goods may be removed during shows.

Services: Warehousing, transportation, materials handling, unsupervised labor, supervised labor and/or related services.

Show Site: The venue or place where an exposition or event takes place.

Supervised Labor: Labor that is provided to an Exhibitor to install or dismantle a booth or exhibit space, and is supervised and/or directed by the Exhibitor.

Unsupervised Labor: Labor that is provided to an Exhibitor to install or dismantle a booth or exhibit space and pursuant to Exhibitor's election is not supervised and/or directed by SIM. Exhibitor assumes the responsibility and any liability arising therefrom, for the work of labor when Exhibitor elects to use unsupervised labor.

#### II. Scope

These Terms and Conditions shall be binding upon Exhibitor, SIM, and their respective Agents and representatives, including but not limited to, Exhibitor contracted labor such as EAC's and Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of, and be bound by, all provisions stated herein, including but not limited to, time limits and limitations of liability.

### **III. Customer Obligations**

a. Payment for Services: Exhibitor shall be liable for all unpaid charges for services performed by SIM or agents. Exhibitor authorizes SIM to charge its' credit card directly for services rendered on Exhibitor's behalf after departure, by placing an order online, via fax, phone or through a work order on site. Payments at show site must be made via SIM-accepted credit card or wire transfer. Exhibitor acknowledges and agrees that all calculations provided by Exhibitor are estimates only and are subject to verification and correction as deemed appropriate by SIM.

b. Credit Terms: All charges are due before Services are performed unless other arrangements have been made in advance. SIM has the right to require prepayment or guarantee of the charges at the time of request for Services. A failure to pay timely will result in Exhibitor having to pay in advance for future Services. SIM retains its right to hold Exhibitor's' Goods for non-payment. If a credit card is provided to SIM, SIM is authorized to bill to such credit card any unpaid charges for Services provided to Exhibitor, including charges for return shipping. Any charges not paid within 30 days of delivery will be subject to interest at 2.0% per month until paid.

### IV. Mutual Obligation Indemnification

a. Customer to SIM: Exhibitor shall defend, hold harmless and indemnify SIM from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods, relating to or arising from performance of Services herein. Exhibitor agrees to indemnify and hold SIM harmless for any and all acts of its representatives and agents, including but not limited to Exhibitor Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Exhibitor or present at Exhibitor's invitation, including supervision of labor secured through SIM. Exhibitor's obligations under this provision shall not apply to SIM's own negligence and/or willful misconduct. EXHIBITOR ACKNOWLEDGES THAT THE SHOW SITE IS AN ACTIVE WORK ZONE AND EXHIBITOR, ITS AGENTS, EMPLOYEES AND REPRESENTATIVES ARE PRESENT AT THEIR OWN RISK.

b. SIM to Exhibitor: To the extent of SIM's own negligence and/or willful misconduct and subject to the limitations of liability below, SIM shall defend, hold harmless and indemnify Exhibitor from and against any claims, lawsuits, demands, liability, costs and expenses including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons or damage to property other than Goods. SIM's obligations under this provision shall not apply to claims for bodily injury arising a) from Exhibitor's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

#### V. Disclaimer and Limitation of Liability

UNDER NO CIRCUMSTANCES WILL ANY PARTY BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL INDIRECT OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS OR INCOME. SIM SHALL BE LIABLE, SUBJECT TO THE LIMITATIONS CONTAINED HEREIN, FOR LOSS OR DAMAGE TO GOODS ONLY IF SUCH LOSS OR DAMAGE IS CAUSED BY THE DIRECT NEGLIGENCE OR WILLFUL MISCONDUCT OF SIM. CLAIMS PRESENTED FOR LOSS OR DAMAGE ARISING OUT OF INCIDENTS REFERENCED IN SECTION VI HEREIN WILL BE DENIED.

### VI. No Liability for Loss or Damage to Goods

- a. Condition of Goods: SIM shall not be liable for damage, loss, or delay to uncrated freight, freight improperly packed, glass breakage or concealed damage. SIM shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink wrapped Goods. All Goods shall be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes, or dollies. It is the Exhibitor's responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.
- b. Receipt of Goods: SIM shall not be liable for Goods received without receipts, freight bills or specified unit counts on receipts or freight bills, or for bulk shipments (i.e., UPS, air freight, or van lines). Such Goods shall be delivered to booth without the guarantee of piece count or condition.
- c. Force Majeure: SIM shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Exhibitor, shipper, or the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labor disputes and acts of terrorism or war.
- d. Cold Storage: Goods requiring cold storage are stored at Exhibitor's own risk. SIM assumes no liability or responsibility for Cold Storage.
- e. Accessible Storage: SIM assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.
- f. Unattended Goods: SIM assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Exhibitor is responsible for insuring its own Goods for any and all risk of loss.
- g. Empty Storage: SIM assumes no liability for loss or damage to Goods or crates or the contents therein, while containers are in Empty Storage. It is Exhibitor's sole responsibility to affix the appropriate labels available at the SIM Service Desk for empty container storage and ensures that any pre-existing empty labels are removed.
- h. Forced Freight: SIM is not liable for Exhibitor Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Exhibitor. It is Exhibitor's responsibility to complete accurate paperwork for shipping and to ensure Exhibitor Goods are properly labeled. If Exhibitor Goods remain on the floor after the show closing deadline, SIM has the right to remove the Exhibitor Goods. SIM is authorized by Exhibitor to proceed in the manner chosen by Exhibitor on the Order for Material Handling Services/Straight Bill of Lading, if one has been completed, or otherwise to ship Exhibitor Goods at the discretion of SIM and at Exhibitor's expense. SIM shall incur no liability for such shipment. SIM retains the right to dispose of Exhibitor Goods without liability if left on the show floor unattended, without labels or not correctly labeled.
- i. Concealed Damage: SIM shall not be liable for concealed loss or damage including but not limited to; glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods.
- j. Unattended Booth: SIM shall not be liable for any loss or damage occurring while the Goods are unattended in Exhibitor's booth at any time including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Exhibitor's' chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to SIM will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.
- k. Hanging items from Booth: Exhibitor shall not hang any articles, merchandise, product, advertisements, or other similar items from SIM supplied booth materials, (this includes but is not limited to Octanorm panels or pipe and drape), utilized in Exhibitor's own booth set up or in areas occupied by the show organizer or third parties. If Exhibitor does hang any prohibited items, Exhibitor alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such item(s). SIM shall have no liability for any damages, costs, actions or injuries arising out of Exhibitor's failure to comply with this provision.

### VII. Measure of Damage

a. Sole Relief: If found liable for any loss, SIM's sole and exclusive maximum liability for loss or damage to Exhibitor's Goods is limited to \$.30 (CAD) per pound with a maximum liability of \$100.00 (CAD) per container, or \$1,500.00 CAD) per shipment whichever is less.

b. Labor: SIM assumes no liability for loss, damage, or bodily injury arising out of Exhibitor's supervision of SIM provided labor. If SIM supervises labor for a fee, SIM shall be liable only for actions or claims arising out of its negligent supervision. Such liability shall be limited to the cost to Exhibitor of the supervised labor or the depreciated value of the Goods, whichever is less. If Exhibitor elects to use unsupervised labor, then Exhibitor assumes all liability for the actions or claims that arise out of such work, including but not limited to loss, damage or bodily injury and shall provide SIM and show management with an indemnity, including defense costs, for any claims that result from Exhibitors' supervision or failure to supervise assigned labor.

### VIII. Miscellaneous

- a. Insurance: SIM IS NOT AN INSURANCE COMPANY AND DOES NOT OFFER OR PROVIDE INSURANCE. It is the obligation of Exhibitor to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Exhibitor. SIM recommends Exhibitor arrange for all Risk Coverage.
- b. Notice of Loss or Damage: In order to have a valid claim, notice of loss or damage to Goods must be given to SIM or its agent within 24 hours of occurrence, as evidenced in an Incident Report completed at Show Site by SIM.
- c. Filing of Claim: Any claim for loss or damage to Goods must be submitted in writing, to SIM immediately at Show Site, and in any case, no later than the conclusion of the event. Exhibitor understands and agrees all claims after this time shall be rejected.
- d. Filing of Suit: Any action at law regarding loss or damage to Goods must be filed within one (1) year of the date of declination of any part of a claim (logistics claims excluded).
- e. Jurisdiction: This Agreement shall be governed by and construed in accordance with the applicable laws of Canada or, alternatively and depending on jurisdiction, the laws of the Province of British Columbia.

SPECIAL NOTE: THE CONSIGNMENT OR DELIVERY OF A SHIPMENT TO SIM OR IT'S SUBCONTRACTORS BY AN EXHIBITOR OR BY A SHIPPER ON BEHALF OF THE EXHIBITOR SHALL BE CONSTRUED AS AN ACCEPTANCE BY SUCH EXHIBITOR (AND/OR OTHER SHIPPER) OF THE TERMS AND CONDITIONS SET FORTH IN THIS AGREEMENT.